

WHERE ARE
THEY LOCATED?18
DALLAS2
PLANO1
LEWISVILLE1
ADDISON1
FRISCO

UPCOMING LISTS

OCTOBER 26

Restaurants
Car Dealerships

NOVEMBER 2

Retail Electricity Providers
Commercial Recyclers

NOVEMBER 9

CRE Brokerages
Industrial Parks
Tenant Representatives

NOVEMBER 16

Independent Living Centers
100 Fastest-Growing Private Cos.

NOVEMBER 23

Residential Mortgage Lenders

NOVEMBER 30

Nonprofit Executive Pay
United Way Contributors
Untied Way RecipientsTo be considered, email Research Director
Jerry Gunter at jgunter@bizjournals.
com. Get the full list of our lists at
dallasbusinessjournal.comDND: Did not disclose
Source: The companies
Research: Jerry Gunter

Largest North Texas

CONTINGENCY EXECUTIVE
SEARCH FIRMS

Ranked by local permanent placements in 2011

Rank 2012/ 2011	Name Address	Telephone Fax	2011/ 2010 local permanent placements	Minimum compensation level/fees charged as percentage of first year's salary	Occupational specialties	Top local official/ website
1 1	SNI Cos. 14241 Dallas Pkwy., Ste. 550 Dallas 75254	972-720-1020 972-720-1023	860 852	\$40,000 25%	Accounting, finance, tax, human resources and administrative	Moe Harrison www.snicompanies.com/texas
2 2	MATRIX Resources Inc. 4851 LBJ Fwy., Ste. 700 Dallas 75244	972-778-1800 972-980-4128	832 649	\$30,000 25%	Information technology	Jon Davis www.matrixresources.com
3 4	The Encompass Group 2850 Lake Vista Drive, Ste.180 Lewisville 75067	469-293-3040 469-293-3096	547 351	\$30,000 20-25%	Sales, engineering, accounting, human resources	John Spitler www.theencompassgroup.com
4 5	Lucas Group 5001 Spring Valley Road, Ste. 600E Dallas 75244	972-980-4666 972-239-6890	422 116	\$25,500 30%	Accounting & finance, human resources, information technology, legal, manufacturing, military transition, sales and marketing	Bryan J. Zawikowski www.lucasgroup.com
5 3	Babich & Associates Inc. 6030 E. Mockingbird Lane Dallas 75206	214-823-9999 214-823-9430	350 325	DND DND	Accounting, finance, banking, administrative, information technology and sales	Anthony Beshara www.babich.com
6 6	Southwest Search 4144 N. Central Expwy., Ste. 860 Dallas 75204	214-887-1145 214-828-8088	257 172	\$40,000 25-30%	Accounting, banking, finance, information technology	Eric Botsch www.southwestsearch.net
7 24	The Mergis Group 5400 LBJ Fwy., Ste. 800 Dallas 75254	214-545-3090 972-239-2557	254 148	\$90,000 30%	Tax and audit professionals	Kent Mayes www.mergisgroup.com
8 NR	Delta Dallas 15950 N. Dallas Pkwy, Ste. 500 Dallas 75248	972-788-2300	193 136	\$35,000 20-30%	Talent acquisition solutions, information technology, administrative, accounting, human resources, call center and legal	Debbie Trevino www.deltadallas.com
9 8	Accretive Solutions-Dallas LP 16000 N. Dallas Pkwy., Ste. 600 Dallas 75248	214-739-1553	180 132	\$48,000 25-35%	Accounting, audit, tax, information technology	Maria Martindale www.accretivesolutions.com
10 11	RJ Byrd Search Group 12801 N. Central Expwy., Ste. 500 Dallas 75243	214-343-1700 214-614-1700	176 104	\$75,000 25%	Information technology, accounting and finance, banking and capital markets, executive and mid management	Ronnie Henderson, Chris Brown www.rjbyrd.com
11 9	Dallas Employment Services Inc. 750 N. St. Paul St., Ste. 1180 Dallas 75201	214-954-0700	175 125	\$30,000 20-25%	Executive assistant, administrative assistant, receptionist, human resources generalist	Kristen Watson www.des-inc.com
12 7	QuestPro Consultants LP 17300 Preston Road, Ste. 350 Dallas 75252	972-960-1305 972-960-1357	170 160	\$35,000 25%	Insurance, managed care/cost containment and restoration	Kevin M. Burch www.questpro.com
13 9	Odell & Associates Inc. 660 N. Central Expwy., Ste. 240 Plano 75074	972-458-7900 972-233-1215	94 125	\$60,000 30%	Health care-nurse practitioners/physician assistants, director level positions in facilities across the USA	Steve N. Odell steveo@odellsearch.com www.odellsearch.com
14 13	Executec Recruiters 14241 Dallas Pkwy. Dallas 75254	469-828-3100	72 64	\$160 per hour 12%	Physicians, information technology, executives, emergency medicine	Debbie Sanderson www.executecrecruiters.com
15 16	Amicus Search Group LLC 4245 N. Central Expwy., Ste. 200 Dallas 75205	214-220-1188	70 55	\$120,000 25%	Legal and executives (C-level and VP)	Alysa Schildcrot www.AmicusSearch.com
16 15	Sales Consultants of Dallas 3010 LBJ Fwy., Ste. 420 Dallas 75234	972-488-9191 972-488-9090	62 56	\$50,000 30%	Oil and gas, food, corporate travel, logistics	Mark Rednick www.scdallas.com
17 14	Parkwood International 3550 Parkwood Blvd., Ste. 500 Frisco 75034	972-668-9855	56 63	\$70,000- \$80,000 25-30%	Pharmaceutical biotech, medical device, oil/gas, chemicals/refineries	Judy Daugherty www.parkwoodintl.com
18 19	Thomas, Edwards Group Inc. 3010 LBJ Fwy., Ste. 1420 Dallas 75234	214-239-1288	53 43	DND DND	Accounting, financial, human resources	Cliff Edwards, Sharon Lukich www.thomasedwards.com
19 21	HumCap LP 16301 Quorum Drive, Ste. 100B Addison 75001	214-520-0760 214-520-8839	50 35	\$33,000 20%	Information technology, technology, engineering, education, executive, venture capital	Tad McIntosh tad@humcapinc.com www.humcapinc.com
20 17	GroupVirtus Holdings LLC 116633 Dallas Pkwy., Ste. 600 Dallas 75001	972-588-3312	49 53	\$80,000 25-30%	Commercial banking, financial services	Larry Hysinger www.groupvirtus.com
21 20	Special Counsel 1412 Main St., Ste. 700 Dallas 75202	214-698-0200 214-698-8575	45 41	DND DND	Legal, E-discovery, project management, document review	Scott Bruce www.specialcounsel.com
22 18	Advanced Communication Solutions 2800 N. Dallas Pkwy., Ste. 250 Plano 75093	972-392-9230	43 47	\$75,000 30%	Semiconductor, information technology, biopharm	Alan Butz www.acsdallas.com
23 12	HLP Solutions 17304 Preston Road, Ste. 960 Dallas 75252	972-392-4477 972-392-4499	41 40	\$35,000 12%	Information technology, health care, energy, financial services, insurance, human resources	Harold L. Putney Harold@hplsolutions.com www.hplsolutions.com